

More BLP

$$S_j(p, x, \delta, \theta)$$

• need to solve for this numerically

$$\hat{S}_j^B(p, \delta, x, \alpha, \sigma) = \frac{1}{B} \sum_{b=1}^B \frac{\exp\{\alpha \ln(y_b - p_j) + \delta_j + \sum_{k=1}^K x_{jk} \sigma_k \epsilon_{kb}\}}{\exp\{\alpha \ln y_b + \delta_0 + \sigma \epsilon_{0b}\} + \sum_{k=1}^J \exp\{\alpha \ln(y_b - p_k) + \delta_k + \sum_{k=1}^K x_{kb} \sigma_k \epsilon_{kb}\}}$$

• only draw these simulations once

Solve $\hat{S}_j^B(p, \delta, x, \alpha, \sigma) = \hat{S}_j$ for the δ fns:
observed shares

$$\hat{S}_j^B(\hat{S}, p, x, \alpha, \sigma)$$

Residuals are: $\hat{S}_j^B(\hat{S}, p, x, \alpha, \sigma) - x_j' \beta$, $j=1, \dots, J$

$$\text{let } \hat{g}(\theta) = \sum_{j=0}^J Z_j [\hat{S}_j^B(\hat{S}, p, x, \alpha, \sigma) - X_j' \beta]$$

What are the Z_j 's?

BLP: Z_j observable characteristics x , and cost shifters w (observable cost characteristics)

Hausman: prices in other markets

Critical assumption is that S_{jm} and p_{jm} are independent.

Optimal instruments

Recall: $E[p_j(\theta_0) | \mathcal{X}_j, W_j] = 0$. In this model, the optimal instruments are:

$$E\left[\frac{\partial p_j(\theta_0)}{\partial \theta} | \mathcal{X}, W\right] \left(E[p_j(\theta_0)^2 | \mathcal{X}, W]\right)^{-1}$$

• Assume homoskedasticity. If assume a symmetric NE_j,

• Let \mathcal{Z}_j be the set of products produced by firm that produces product j .

• $E\left[\frac{\partial p_j(\theta_0)}{\partial \theta} | \mathcal{X}, W\right]$ depends only on:

$$\mathcal{X}_j, W_j, \sum_{\substack{r \neq j \\ r \in \mathcal{Z}_j}} \mathcal{X}_r, \sum_{\substack{r \neq j \\ r \in \mathcal{Z}_j}} W_r, \sum_{\substack{r \neq j \\ r \in \mathcal{Z}_j}} \mathcal{X}_r, \sum_{\substack{r \neq j \\ r \in \mathcal{Z}_j}} W_r$$

• This is already overidentified.

(*) Look at bias in Nevo with all his overidentifying assumptions.

$$\hat{\theta} = \arg \min_{\theta} \hat{g}(\theta)' \hat{W} \hat{g}(\theta)$$

• did not work very well.

add a supply side:

(*) Does Nevo use a supply side?

$$\ln mc_j = W_j' \pi + \omega_j$$

$$\pi_f = \sum_{j \in \mathcal{I}_f} (p_j - mc_j) M_{sj}(p, x, \xi, \theta)$$

\mathcal{I}_f = goods firm f produces.

FOCs:

$$(p_j): s_j(p, x, \xi, \theta) + \sum_{r \in \mathcal{I}_f} (p_r - mc_r) \frac{\partial s_r}{\partial p_j}(p, x, \xi, \theta) = 0$$

$$\text{let } \Delta_{jr} = \begin{cases} -\frac{\partial s_j}{\partial p_r} & r, j \in \mathcal{I}_f \text{ for some } f \\ 0 & \text{else} \end{cases}$$

$$\Rightarrow s(p, x, \xi, \theta) - \Delta(p, x, \xi, \theta) \cdot (p - mc) = 0$$

$$\Rightarrow p = mc + \Delta^{-1}(p, x, \xi, \theta) \cdot s(p, x, \xi, \theta)$$

$$\text{let } b(p, x, \xi, \theta) = \Delta^{-1}(p, x, \xi, \theta) \cdot s(p, x, \xi, \theta)$$

$$\Rightarrow mc = p - b(p, x, \xi, \theta)$$

$$\Rightarrow \text{"ln"}(p - b(p, x, \xi, \theta)) = w' \gamma + \omega$$

the vector
of logs.

$$\text{Thus, } \hat{g}(\theta) = \begin{bmatrix} \sum_{j=1}^J z_j \beta_j(\theta) \\ \sum_{j=1}^J \tilde{z}_j [\log(p_j - b_j(p, x, \xi, \theta)) - w_j' \gamma] \end{bmatrix}$$

$$\overline{u_{ij}} = \alpha \ln(y_i - p_j) + \sum_i \beta + \xi_j + \varepsilon_{ij} + \sum_{k=1}^K \sum_{jk} \sigma_k V_k$$

does this allow enough correlation
across goods?

this is how this model differs
from standard logit model

Haile-Jamer (2002):

Is the reserve price in forest timber auctions set too low?

There is no variation in these reserve prices

• cannot use diffs-in-diffs

Can estimate the distribution of payoff functions, however

Two basic assumptions

1] Bidders don't bid more than they are willing to pay

2] Bidders don't let an opponent win with a price they are willing to beat.

$M \in \{2, \dots, m\}$ potential bidders

$n \leq m$ actually bid

all bids observed

v_i , valuation of bidder i

b_i , bid for bidder i

Let $v^{(j:n)}$ be the j^{th} order statistic of v .

$b^{(j:n)}$ be the j^{th} order statistic of b

Assumption 1 $\Rightarrow b^{(j:n)} \leq v^{(j:n)}$

Pf: Spse $v^{(j:n)} < b^{(j:n)}$. Then there are

$n-j+1$ bids above $v^{(j:n)}$, but only at most $n-j$ valuations above $v^{(j:n)}$. Thus, someone must be bidding more than their valuation. \square

Let Δ be the bid increment.

Assumption 2 $\Rightarrow v^{(n-1:n)} \leq b^{(n:n)} + \Delta$

If $X \leq Y$, then $Y \leq r \Rightarrow X \leq r$

Thus $\{Y \leq r\} \subseteq \{X \leq r\}$

$$\Rightarrow F_Y(r) \leq F_X(r)$$

$$\text{I} \Rightarrow F_{v^{(j:n)}}(v) \leq F_{b^{(j:n)}}(v)$$

$$\text{II} \Rightarrow F_{b^{(n:n)} + \Delta}(v) \leq F_{v^{(n-1:n)}}(v)$$

Example:

$$F_{b^{(n:n)} + \Delta}(v) \leq F_{v^{(n-1:n)}}(v) \leq F_{b^{(n-1:n)}}(v)$$

Assume v_1, \dots, v_n are iid from $F_0(v)$. Then,

$$F_{(j:n)}(v) = \frac{n!}{(n-j)!(j-1)!} \int_0^v F_0(t)^{j-1} (1-t)^{n-j} dt$$

Let $\varphi(F, j, n)$ solve $F = \frac{n!}{(n-j)!(j-1)!} \int_0^{\varphi(F, j, n)} t^{j-1} (1-t)^{n-j} dt$
 i.e. it is an inverse function

Thus, we get a bound:

$$\circ \Psi(F_{b^{(n:n)}+\Delta}(v), n-1, n) \leq F(v)$$

$$\leq \min_j \Psi(F_{b^{(j:n)}}(v), j, n)$$

This follows from applying the inverse transformation to:

$$F_{v^{(j:n)}}(v) \leq F_{b^{(j:n)}}(v)$$

$$\text{and } F_{b^{(n:n)}+\Delta}(v) \leq F_{v^{(n-1:n)}}(v)$$

This can give us bounds on optimal reserve prices and revenues.

Taking the minimum introduces a pretty big amount of bias.