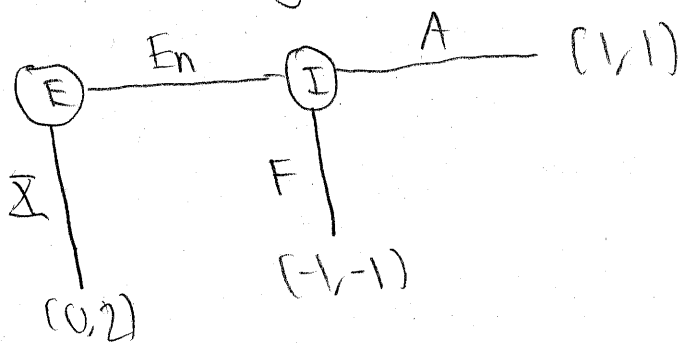


1] No reputation in finitely repeated games with complete info and unique SPE

◦ Repeated entry deterrence:



◦ unique SPE with (E, A) in each pd.

◦ Centipede game

2] Reputation in infinitely repeated games

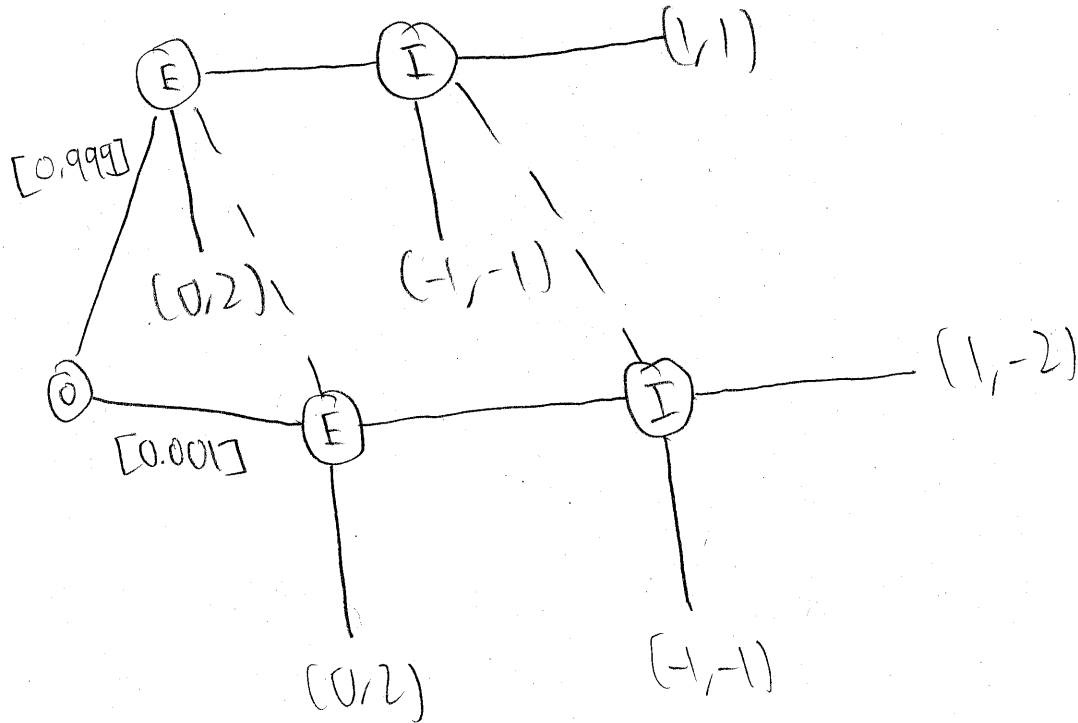
◦ Problem: Folk theorem

◦ Entrant enters iff A ever played in past. Incumbent plays A iff A ever played in the past.

◦ This is just one story among infinitely many others.

3] Kreps-Milgrom-Roberts-Wilson: in finite horizon games of incomplete information, reputation may arise in the unique SPE.

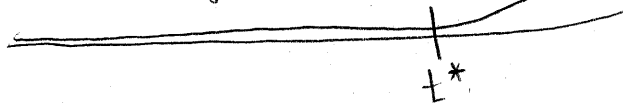
◦ Problem: with two-sided incomplete information, any payoff can be supported.



unique equilibrium:

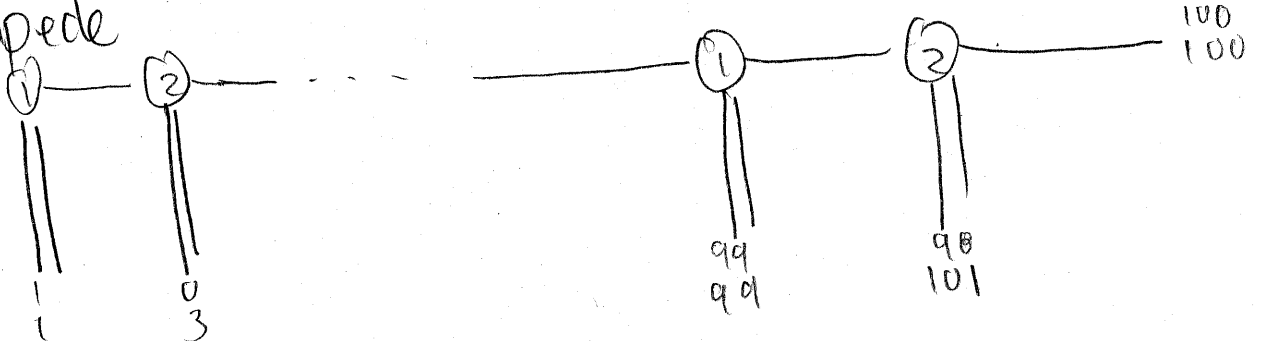
- No Entry
- if Entry, then fight

- Entry
- I mixes b/t fight and accommodate

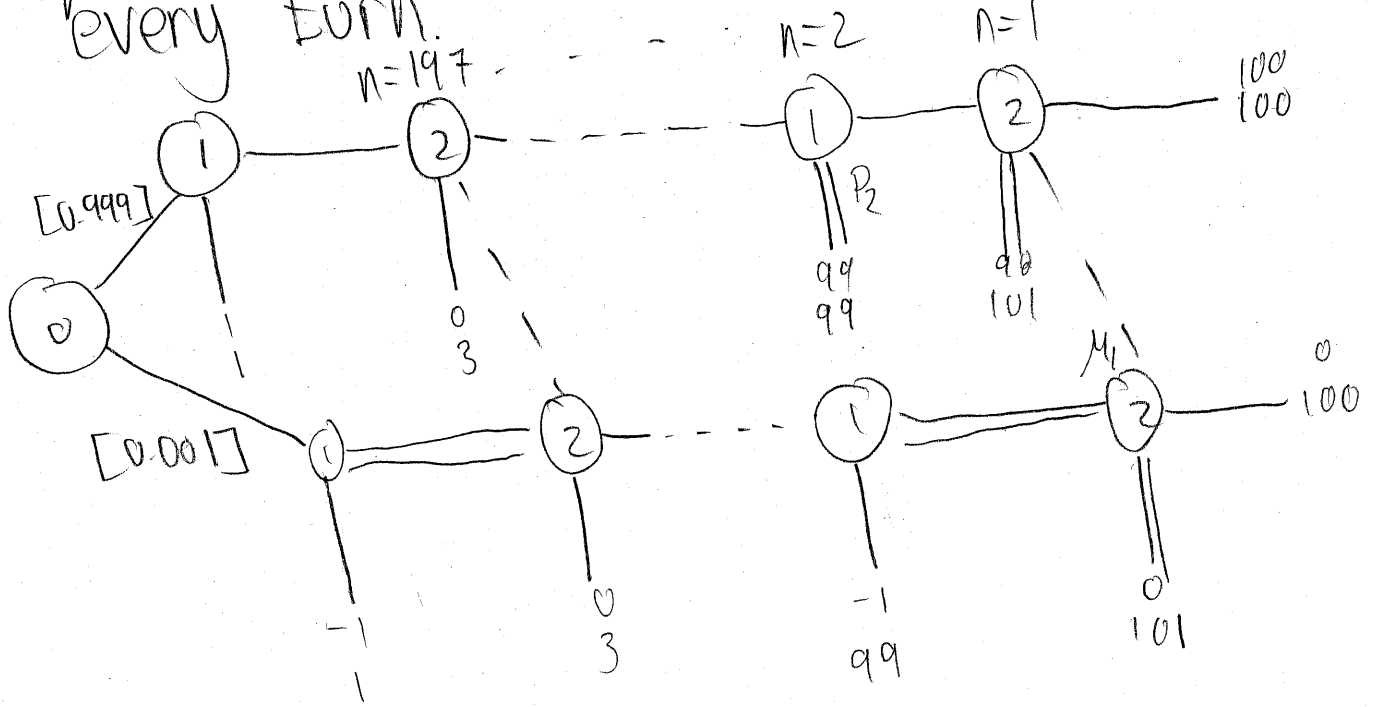


4] Judenberg and Levine: LR player with incomplete information, NE payoff of LR player must be close to his Stackelberg payoff.

Centipede



Unique SPE in which everyone drops out in every turn.



Facts about sequential equilibria in this game:

- Every information set for 2 is reached everywhere except at last information set.

- If 2 strictly prefers to go across at n , then

- must strictly prefer to go across at $n+2$

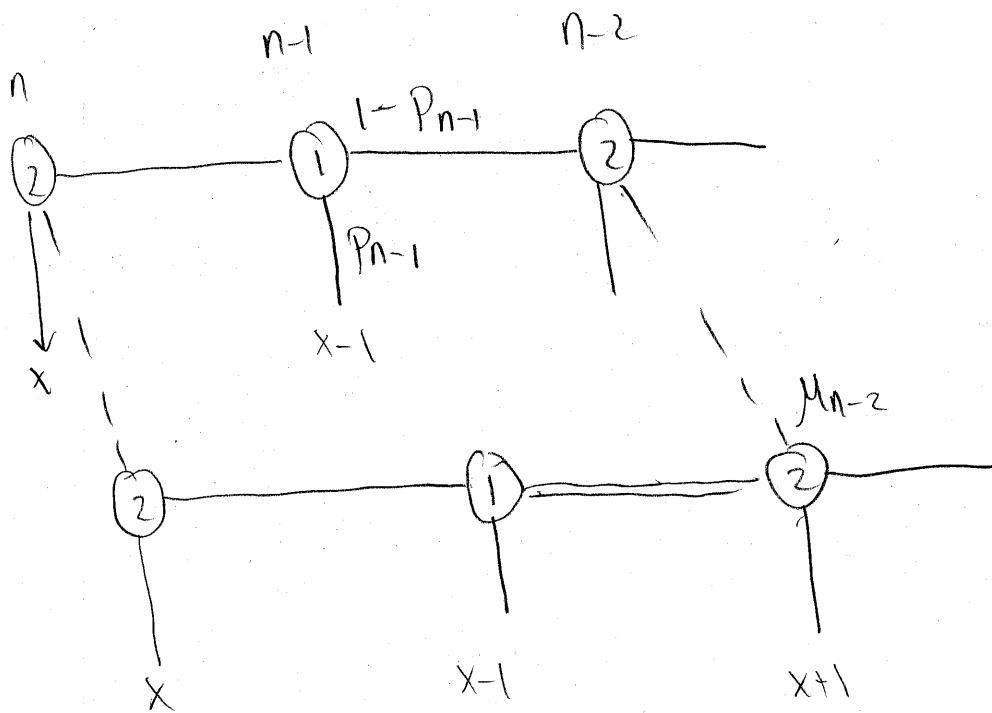
- posterior at n is just same as prior since both types of player 1 play across with probability one.

For any $n > 2$, 1 goes across with positive probability.

If 1 goes across w/Pr 1 at n , then 2's posterior at $n-1$ is her prior.

$\Rightarrow \exists n^*$ s.t. after n^* , both mix. Before n^* , both go across with prob. 1.

Our job now is to determine this n^* .
 If 2 is mixing at n (obviously, n is after n^*) then



at n , if play D, get x

if play across, get: $(1-\mu_n)p_{n-1}(x-1) + (1-(1-\mu_n)p_{n-1})(x+1)$

Since mixing, must be indifferent, so that

$$x = (1 - \mu_n)P_n + (x-1) + (1 - (1 - \mu_n)P_n - 1)(x+1)$$

$$\Rightarrow 0 = (1 - \mu_n)P_{n-1}(-1) + (1 - (1 - \mu_n)P_{n-1})(1)$$

By Bayes' Rule = $\pi(-1) + (1 - \pi)(1) \Rightarrow \pi = \frac{1}{2}$

$$\mu_{n-2} = \frac{\mu_n}{\mu_n + (1 - \mu_n)(1 - P_{n-1})} = \frac{\mu_n}{\mu_n + (1 - \mu_n) - \pi} = \frac{\mu_n}{\frac{1}{2}}$$

$$= 2\mu_n \Rightarrow \mu_n = \frac{\mu_{n-2}}{2}$$

This gives us $\mu_3 = \frac{1}{2}$, $\mu_5 = \frac{1}{4}$, $\mu_7 = \frac{1}{8}$, ...

$$\mu_{2k+1} = \frac{1}{2^k}$$

go across w/ prob 1

mix

0.001

$$k \text{ is s.t. } \frac{1}{2^{k+1}} < 0.001 < \frac{1}{2^k}$$

$$\Rightarrow k = 9 \Rightarrow 2^{k+1} = 2(9) + 1 = 19$$