

In IV, R^2 is meaningless

Conduct Estimation: $\frac{p-c'}{p} = \frac{\theta}{|\epsilon|}$, θ is a measure of collusion

$\theta \in [0, 1]$. $\theta \approx 1 \Rightarrow$ almost perfect collusion
 $\theta \approx 0 \Rightarrow$ competitive.

Porter gets identification from Δ regime in industry

Perfect Public Equilibrium

- Cournot competition
- N firms, symmetric
- $\pi_i(p, q_i)$

◦ $P_t = \theta_t P(\sum_{i=1}^N q_{it})$ $\theta \stackrel{iid}{\sim} F(\theta)$

- trigger price \bar{p} s.t. if $P_t < \bar{p}$, play Cournot for T periods. If $P_t \geq \bar{p}$, continue colluding.

◦ Cournot: q^c

◦ colluding: q^t

- Because of uncertainty, there is no proper subgame, so SPE has no bite.

- Here strategies are dependent only on public signals: P_1, P_2, \dots

◦ $V_i(q_i)$, $\pi_i(q_i) = E_{\theta} [\pi_i(q_i, \theta_t P(q_i + q_{-i}))]$

$\pi_i(q^c) = E_{\theta} [\pi_i(q^c, \theta_t P(Nq^c))]$

$$V_i(q_i) = \pi_i(q_i) + \delta [\Pr[\bar{p} \leq \theta_p(q_i + q_{-i})] V_i(q_i)] \\ + \delta [\Pr[\bar{p} > \theta_p(q_i + q_{-i})] \left(\frac{1-\delta^T}{1-\delta} \pi_i(q^c) + \frac{\delta^T}{1-\delta} V_i(q_i) \right)]$$

$$\text{Note: } \Pr[\bar{p} > \theta_p(q_i + q_{-i})] = F\left(\frac{\bar{p}}{p(q_i + q_{-i})}\right)$$

$$\Rightarrow V_i(q_i) = \underbrace{\frac{\pi_i(q^c)}{1-\delta}}_{\text{base profit}} + \underbrace{\frac{\pi_i(q_i) - \pi_i(q^c)}{1-\delta(1-F(\cdot)) - \delta^{T+1}F(\cdot)}}_{\text{extra profit from colluding}}$$

Is q_i enforceable?

The FOC is: $\pi_i'(q_i) [1 - \delta(1 - F(\cdot)) - \delta^{T+1}F(\cdot)]$ gain from cheating

$$+ \delta [\pi_i(q_i) - \pi_i(q^c)] (1 - \delta^T) f(\cdot) \frac{\bar{p} p(\cdot)}{p(\cdot)^2}$$

loss if punished prob of punishment

• What is \bar{p}, T, q_i ?

• In general, $q^t > q^M$

Note that if $c''(q) > 0$, Bertrand competition does not lead to $p = MC$. Rather, it leads to the use of mixed strategies.

Rotemberg and Saloner

Everything is observed

- $P(Q_t, \varepsilon_t)$, $\varepsilon_t \stackrel{iid}{\sim} F(\varepsilon)$, $\varepsilon \in [\underline{\varepsilon}, \bar{\varepsilon}]$, $P_\varepsilon(Q_t, \varepsilon_t) = \frac{\partial P}{\partial \varepsilon_t} > 0$
- N firms, Bertrand, $MC = c$
- $\Pi^m(\varepsilon_t)$ fully collusive total joint maximizing profit
- firm i if collude: $\frac{\Pi^m(\varepsilon_t)}{N}$ versus $\Pi^m(\varepsilon_t)$ if

slightly undercut

- Let $K =$ continuation value
- Will not deviate when ε_t if:

$$\frac{\Pi^m(\varepsilon_t)}{N} + K \geq \Pi^m(\varepsilon_t) \Leftrightarrow \Pi^m(\varepsilon_t) \leq \frac{KN}{N-1}$$

- will never deviate if $\Pi^m(\bar{\varepsilon}) \leq \frac{KN}{N-1}$

- otherwise, $\exists \varepsilon^*$ s.t. $\Pi^m(\varepsilon^*) = \frac{KN}{N-1}$

- for $\varepsilon_t > \varepsilon^*$, cannot get Π -max choice

- Let $\Pi^s(\varepsilon_t, \varepsilon^*)$ be per firm sustainable Π .

$$\Pi^s(\varepsilon_t, \varepsilon^*) = \begin{cases} \frac{\Pi^m(\varepsilon_t)}{N} & \varepsilon_t \leq \varepsilon^* \\ \frac{K}{N-1} & \varepsilon_t > \varepsilon^* \end{cases}$$

$$\begin{aligned}\Rightarrow K(\varepsilon^*) &= \frac{\delta}{1-\delta} \int_{\underline{\varepsilon}}^{\bar{\varepsilon}} \pi^S(\varepsilon_t, \varepsilon^*) dF(\varepsilon) \\ &= \frac{\delta}{1-\delta} \left[\int_{\underline{\varepsilon}}^{\bar{\varepsilon}} \pi^M(\varepsilon_t) dF(\varepsilon) + (1-F(\varepsilon^*)) \pi^M(\varepsilon^*) \right]\end{aligned}$$

$$\Rightarrow \max K(\varepsilon^*) \text{ s.t. } \pi^M(\varepsilon^*) = \frac{K(\varepsilon^*)}{N-1}$$

• ie want to make continuation value as high as possible while still maintaining incentives not to cheat.